

Junichiro Ishida

January 2010

Institute of Social and Economic Research, Osaka University
6-1 Mihogaoka, Ibaraki 567-0047, Japan
email: jishida@iser.osaka-u.ac.jp
<http://www.iser.osaka-u.ac.jp/~jishida/>

Education

UNIVERSITY OF WISCONSIN, MADISON, WI, September 1995-May 2000.

Ph.D. in Economics, May 2000.

M.S., May 1998.

MICHIGAN STATE UNIVERSITY, EAST LANSING, MI, January 1991-May 1994.

B.A. in Political Science, May 1994, with high honor.

Major Fields of Interest

Labor Economics

Applied Contract Theory

Industrial Organization

Economic Analysis of Sociology

Professional Appointments

INSTITUTE OF SOCIAL AND ECONOMIC RESEARCH, OSAKA UNIVERSITY

Associate Professor, April 2009-present.

OSAKA SCHOOL OF INTERNATIONAL PUBLIC POLICY, OSAKA UNIVERSITY

Associate Professor, March 2005-March 2009.

DEPARTMENT OF ECONOMICS, SHINSHU UNIVERSITY

Associate Professor, April 2003-March 2005.

Assistant Professor, April 2000-March 2003.

Visiting Positions

SCHOOL OF ECONOMICS, UNIVERSITY OF NEW SOUTH WALES

Academic Visitor, August 2006.

Grants

Grant-in-Aid for Young Scientists (B), the Ministry of Education, Culture, Sports and Technology,
April 2006-March 2009.

Grant-in-Aid for Young Scientists (B), the Ministry of Education, Culture, Sports and Technology,
April 2002-March 2005.

Publications

- Should Civil Servants be Restricted in Wage Bargaining? A Mixed-Duopoly Approach, with N. Matsushima, *Journal of Public Economics*, vol. 93, no. 3-4, pp. 634-646, 2009.
- Incentives in Academics: Collaboration under Weak Complementarities, *Labour Economics*, vol. 16, no. 2, pp. 215-223, 2009.
- Misperception-Driven Chaos: Theory and Policy Implications, with M. Yokoo, *Journal of Economic Dynamics and Control*, vol. 32, no. 6, pp. 1732-1753, 2008.
- Gender Specialization of Skill Acquisition, with H. Nosaka, *B.E. Journal of Economic Analysis and Policy*, vol. 7, no. 1 (Advances), Article 61, 2007.
- Optimal Promotion Policies with the Looking-Glass Effect, *Journal of Labor Economics*, vol. 24, no. 4, pp. 857-77, 2006.
- Seniority Bias in a Tournament, *Review of Economic Design*, vol. 10, no. 2, pp. 143-164, 2006.
- Team Incentives under Relative Performance Evaluation, *Journal of Economics and Management Strategy*, vol. 15, no. 1, pp. 187-206, 2006.
- FDI May Help Rival Firms, with N. Matsushima, *Economics Bulletin*, vol. 6, no. 22, pp. 1-8, 2005.
- Lifetime Employment as a Coordination Failure, *Japan and the World Economy*, vol. 17, no. 2, pp. 209-222, 2005.
- Signaling and Strategically Delayed Promotion, *Labour Economics*, vol. 11, no. 6, pp. 687-700, 2004.
- Education as Advertisement, *Economics Bulletin*, vol. 10, no. 8, pp. 1-8, 2004.
- A Noncooperative Analysis of a Circular City Model, with N. Matsushima, *Regional Science and Urban Economics*, vol. 34, no. 5, pp. 575-589, 2004.
- Threshold Nonlinearities and Asymmetric Endogenous Business Cycles, with M. Yokoo, *Journal of Economic Behavior and Organization*, vol. 54, no. 2, pp. 175-189, 2004.
- The Role of Intrahousehold Bargaining in Gender Discrimination, *Rationality and Society*, vol. 15, no. 3, pp. 361-380, 2003.
- The Role of Social Norms in a Model of Marriage and Divorce, *Journal of Economic Behavior and Organization*, vol. 51, no. 1, pp. 131-142, 2003.

Working Papers

- Nominal Wage Adjustment, Demand Shortage and Economic Policy, with Y. Ono, ISER Discussion Paper No. 760, November 2009.
- Domestic Competition and FDI in Unionized Oligopoly, with N. Matsushima, ISER Discussion Paper No. 757, October 2009.
- Why Hierarchy? Communication and Information Acquisition in Organizations, ISER Discussion Paper No. 751, August 2009.

- Cheap Talk with an Informed Receiver, with T. Shimizu, ISER Discussion Paper No. 746, June 2009.
- Vision and Flexibility, OSIPP Discussion Paper DP-2009-E-001, January 2009.
- When Market Competition Benefits Firms, with T. Matsumura and N. Matsushima, OSIPP Discussion Paper DP-2008-E-011, September 2008.
- Decisiveness, OSIPP Discussion Paper DP-2008-E-002, February 2008.
- Contracting with Self-Esteem Concerns, OSIPP Discussion Paper DP-2006-E-004-Rev, November 2006.
- Dynamically Sabotage-Proof Tournaments, OSIPP Discussion Paper DP-2006-E-001, April 2006, revised and resubmitted to *Journal of Labor Economics*.

Recent Seminar/Conference Presentations

- 2002: The Third International Conference on *Discrete Chaotic Dynamics in Nature and Society* at Chuo University.
- 2003: Macroeconomics Conference at Kyoto University, Osaka University, Yokohama National University.
- 2004: Institute of Social Science (University of Tokyo), OSIPP (Osaka University), Keio University, Kansai Institute for Social and Economic Research, Institute of Statistical Research.
- 2005: CTWE, Institute of Economic Research (Kyoto University), GRIPS, CTW, Symposium on Market Quality at Keio University.
- 2006: Hokkaido University, Business Economics Workshop at Aoyama Gakuin University, University of New South Wales, Macquarie University, CTW Summer.
- 2007: OEIO, Okayama University, CTW, Kansai Institute for Social and Economic Research, Japan-Taiwan Contract Theory Conference.
- 2008: Shinshu University, University of Tokyo, Keio University, Kobe University, Osaka University, KGIO at Kwansei Gakuin University, Decentralization Conference at Kinki University, GRIPS, CTW, OEIO, Applied Economics Workshop at Tohoku University.
- 2009: Nihon University, Academia Sinica, CTW Summer, Japan-UNSW Applied Microeconomics Workshop at University of New South Wales, Osaka Prefecture University, National Tsing Hua University.

Referee for

American Economic Review, B.E. Journal of Economic Analysis and Policy, Economica, Economic Journal, Economics of Governance, Hitotsubashi Journal of Economics, International Economic Review, Japan and the World Economy, Japanese Economic Review, Japanese Journal of Labour Studies, Journal of Economic Behavior and Organization, Journal of Economics, Journal of Economics and Management Strategy, Journal of Human Capital, Journal of Political Economy, Journal of Public Economic Theory, Journal of the European Economic Association, Journal of the Japanese and International Economies, Labour Economics, Rand Journal of Economics, Theory and Decision