

## **JUNICHIRO ISHIDA**

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### **Education**

University of Wisconsin - Madison, Ph.D., May 2000  
University of Wisconsin - Madison, M.S., May 1998  
Michigan State University, B.A., May 1994, with high honor

### **Major Fields of Interest**

Labor Economics  
Applied Contract Theory  
Behavioral Economics  
Industrial Organization

### **Professional Appointments**

Professor, ISER, Osaka University, December 2010-present  
Associate Professor, ISER, Osaka University, April 2009-December 2010  
Associate Professor, OSIPP, Osaka University, March 2005-March 2009  
Associate Professor, Department of Economics, Shinshu University, April 2003-March 2005  
Assistant Professor, Department of Economics, Shinshu University, April 2000-March 2003

### **Grants**

Grant-in-Aid for Young Scientists (B), the Ministry of Education, Culture, Sports and Technology,  
April 2009-March 2012  
Grant-in-Aid for Young Scientists (B), the Ministry of Education, Culture, Sports and Technology,  
April 2006-March 2009  
Grant-in-Aid for Young Scientists (B), the Ministry of Education, Culture, Sports and Technology,  
April 2002-March 2005

### **Publications**

- [1] Dynamically Sabotage-Proof Tournaments, forthcoming in *Journal of Labor Economics*
- [2] Contracting with Self-Esteem Concerns, *Journal of Economic Behavior and Organization*,  
vol. 81, no. 2, pp. 329-340, 2012

- [3] Market Competition, R&D and Firm Profits in Asymmetric Oligopoly, with T. Matsumura and N. Matsushima, *Journal of Industrial Economics*, vol. 59, no. 3, pp. 484-505, 2011
- [4] Should Civil Servants be Restricted in Wage Bargaining? A Mixed-Duopoly Approach, with N. Matsushima, *Journal of Public Economics*, vol. 93, no. 3-4, pp. 634-646, 2009
- [5] Incentives in Academics: Collaboration under Weak Complementarities, *Labour Economics*, vol. 16, no. 2, pp. 215-223, 2009
- [6] Misperception-Driven Chaos: Theory and Policy Implications, with M. Yokoo, *Journal of Economic Dynamics and Control*, vol. 32, no. 6, pp. 1732-1753, 2008
- [7] Gender Specialization of Skill Acquisition, with H. Nosaka, *B.E. Journal of Economic Analysis and Policy*, vol. 7, no. 1 (Advances), Article 61, 2007
- [8] Optimal Promotion Policies with the Looking-Glass Effect, *Journal of Labor Economics*, vol. 24, no. 4, pp. 857-77, 2006
- [9] Seniority Bias in a Tournament, *Review of Economic Design*, vol. 10, no. 2, pp. 143-164, 2006
- [10] Team Incentives under Relative Performance Evaluation, *Journal of Economics and Management Strategy*, vol. 15, no. 1, pp. 187-206, 2006
- [11] FDI May Help Rival Firms, with N. Matsushima, *Economics Bulletin*, vol. 6, no. 22, pp. 1-8, 2005
- [12] Lifetime Employment as a Coordination Failure, *Japan and the World Economy*, vol. 17, no. 2, pp. 209-222, 2005
- [13] Signaling and Strategically Delayed Promotion, *Labour Economics*, vol. 11, no. 6, pp. 687-700, 2004
- [14] Education as Advertisement, *Economics Bulletin*, vol. 10, no. 8, pp. 1-8, 2004
- [15] A Noncooperative Analysis of a Circular City Model, with N. Matsushima, *Regional Science and Urban Economics*, vol. 34, no. 5, pp. 575-589, 2004
- [16] Threshold Nonlinearities and Asymmetric Endogenous Business Cycles, with M. Yokoo, *Journal of Economic Behavior and Organization*, vol. 54, no. 2, pp. 175-189, 2004
- [17] The Role of Intrahousehold Bargaining in Gender Discrimination, *Rationality and Society*, vol. 15, no. 3, pp. 361-380, 2003
- [18] The Role of Social Norms in a Model of Marriage and Divorce, *Journal of Economic Behavior and Organization*, vol. 51, no. 1, pp. 131-142, 2003

## Working Papers

- [1] Seeking Harmony Amidst Diversity: Consensus Building with Network Externalities, with C.-H. Chen, ISER Discussion Paper No. 826, December 2011
- [2] Autonomy and Motivation: A Dual-Self Perspective, ISER Discussion Paper No. 803, February 2011
- [3] Vision and Flexibility in a Model of Cognitive Dissonance, ISER Discussion Paper No. 771, February 2010
- [4] Nominal Wage Adjustment, Demand Shortage and Economic Policy, with Y. Ono, ISER Discussion Paper No. 760, November 2009
- [5] Domestic Competition and FDI in Unionized Oligopoly, with N. Matsushima, ISER Discussion Paper No. 757, October 2009
- [6] Why Hierarchy? Communication and Information Acquisition in Organizations, ISER Discussion Paper No. 751, August 2009
- [7] Cheap Talk with an Informed Receiver, with T. Shimizu, ISER Discussion Paper No. 746, June 2009
- [8] Decisiveness, OSIPP Discussion Paper DP-2008-E-002, February 2008

## Recent Seminar/Conference Presentations

- 2002: The Third International Conference on *Discrete Chaotic Dynamics in Nature and Society* at Chuo University
- 2003: Macroeconomics Conference at Kyoto University, Osaka University, Yokohama National University
- 2004: Institute of Social Science (University of Tokyo), OSIPP (Osaka University), Keio University, Kansai Institute for Social and Economic Research, Institute of Statistical Research
- 2005: CTWE, Institute of Economic Research (Kyoto University), GRIPS, CTW, Symposium on Market Quality at Keio University
- 2006: Hokkaido University, Business Economics Workshop at Aoyama Gakuin University, University of New South Wales, Macquarie University, CTW Summer
- 2007: OEIO, Okayama University, CTW, Kansai Institute for Social and Economic Research, Japan-Taiwan Contract Theory Conference
- 2008: Shinshu University, University of Tokyo, Keio University, Kobe University, Osaka University, KGIO at Kwansei Gakuin University, Decentralization Conference at Kinki University, GRIPS, CTW, OEIO, Applied Economics Workshop at Tohoku University
- 2009: Nihon University, Academia Sinica, CTW Summer, Japan-UNSW Applied Microeconomics Workshop at University of New South Wales, Osaka Prefecture University, National Tsing Hua University

2010: CTW, Kyushu University, Heidelberg University, OEIO (at University of Tokyo), University of Hong Kong. 2011: Academia Sinica, University of Tokyo, MOVE-ISER Joint Workshop (at Universitat Autònoma de Barcelona), Kansai Public Economics Workshop, Tohoku University  
2011: Academia Sinica, University of Tokyo, MOVE-ISER Joint Workshop (at Universitat Autònoma de Barcelona), Kansai Public Economics Workshop, Tohoku University

**Referee for**

*American Economic Review, B.E. Journal of Economic Analysis and Policy, Economica, Economic Journal, Economics of Governance, European Economic Review, Hitotsubashi Journal of Economics, International Economic Review, Japan and the World Economy, Japanese Economic Review, Japanese Journal of Labour Studies, Journal of Economic Behavior and Organization, Journal of Economics, Journal of Economics and Management Strategy, Journal of Human Capital, Journal of Industrial Economics, Journal of Labor Economics, Journal of Law, Economics, and Organization, Journal of Political Economy, Journal of Public Economic Theory, Journal of the European Economic Association, Journal of the Japanese and International Economies, Labour Economics, Mathematical Social Sciences, Portuguese Economic Journal, RAND Journal of Economics, Review of Economic Studies, Scandinavian Journal of Economics, Theory and Decision*